

A clear proposition for closed-end AIFs and PCVs

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Alternative Investment Funds Days

A new trading methodology anchored to NAV available on MIV – Professional Segment

- The NAV is the indicative price ⁽¹⁾
- Predetermined fluctuation ranges (price corridors), anchored to the NAV, have been determined accordingly with potential investment strategies

Investment strategy	Maximum price variation limit of orders with respect to the static price	Maximum variation of the price of the contracts with respect to the static price	Maximum variation of the price of the contracts with respect to the dynamic price
Generalist	+/-30%	+/-10%	+/-5%
Private Debt	+/-30%	+/-7.5%	+/-2.5%
Private Equity	+/-50%	+/-15%	+/-5%
Venture Capital	+/-50%	+/-20%	+/-5%

Empirical evidence ⁽²⁾:

- Correlation share price and NAV: 90%
- Average discount to NAV: -13.9% (PE fund)
- Volatility YTD: 41% vs 48% FTSE Small Caps vs 57% FTSE AIM Italia

A clear proposition for closed-end AIFs and PCVs after the AIFMD implementation



- ✓ MIV is the regulated market dedicated to investment vehicles
- ✓ Investment vehicles include both **Alternative Investment Funds (AIFs)** and **other investment vehicles non-AIFs**, including SPACs



- ✓ **AIM Italia is the growth market** dedicated to growth companies, with the possibility to list investment vehicles including **SIS** or other vehicles with a preference for a non-regulated market.

The AIFM authorizations are required on both MIV and AIM Italia
Admission to trading only and IPO
Retail and Reserved
Closed-end funds and Permanent Capital Vehicles

Key benefits

The listing of AIFs allows to **concentrate fundraising efforts** during the IPO process, to **widen the target investor base**, to **optimise existing resources**, and to increase the efficiency of the **early redemptions/unwinding mechanisms**

	Investment vehicles listed on the MIV	Unlisted investment vehicles
Investor base	<ul style="list-style-type: none"> • Able to attract a wider and more diversified investor base, including asset owners • The listing on a regulated market removes investment limitations for European institutional funds (UCITs) • Equal conditions and equal treatment for all investors 	<ul style="list-style-type: none"> • Limited number of potential investors, based on fund managers' personal network • Limits of investments in unlisted instruments for certain European institutional investors • Contractual conditions laid down at individual level with investors based on ad hoc negotiations
Fundraising	<ul style="list-style-type: none"> • Possibility to 'passport' the Prospectus approved by an EU Authority to the Italian Authority • Potentially larger offer size and faster fundraising process • Possibility to benefit from multiple post-IPO follow on issuances • Possibility of using Borsa Italian direct distribution platform 	<ul style="list-style-type: none"> • Fundraising process potentially limited and sluggish
Transparency	<ul style="list-style-type: none"> • Reporting obligations and transparency requirements guaranteed 	<ul style="list-style-type: none"> • Flexible communication and transparency, potentially more opaque
Liquidity	<ul style="list-style-type: none"> • Secondary market allows a continuous price formation • New trading system anchored to NAV (for the Professional Segment only) 	<ul style="list-style-type: none"> • Limited secondary liquidity usually borne by the AIFM • Opaque price formation • Investors may request a higher liquidity discount
Visibility	<ul style="list-style-type: none"> • High visibility and degree of credibility perceived by a wider investor base and stakeholders community 	<ul style="list-style-type: none"> • Track record and standing perceived by a limited number of investors and stakeholders

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